

JASPERS Networking Platform

Supporting investments in Smart Grids in 2014-2020

EIB's Financing for Smart Meters

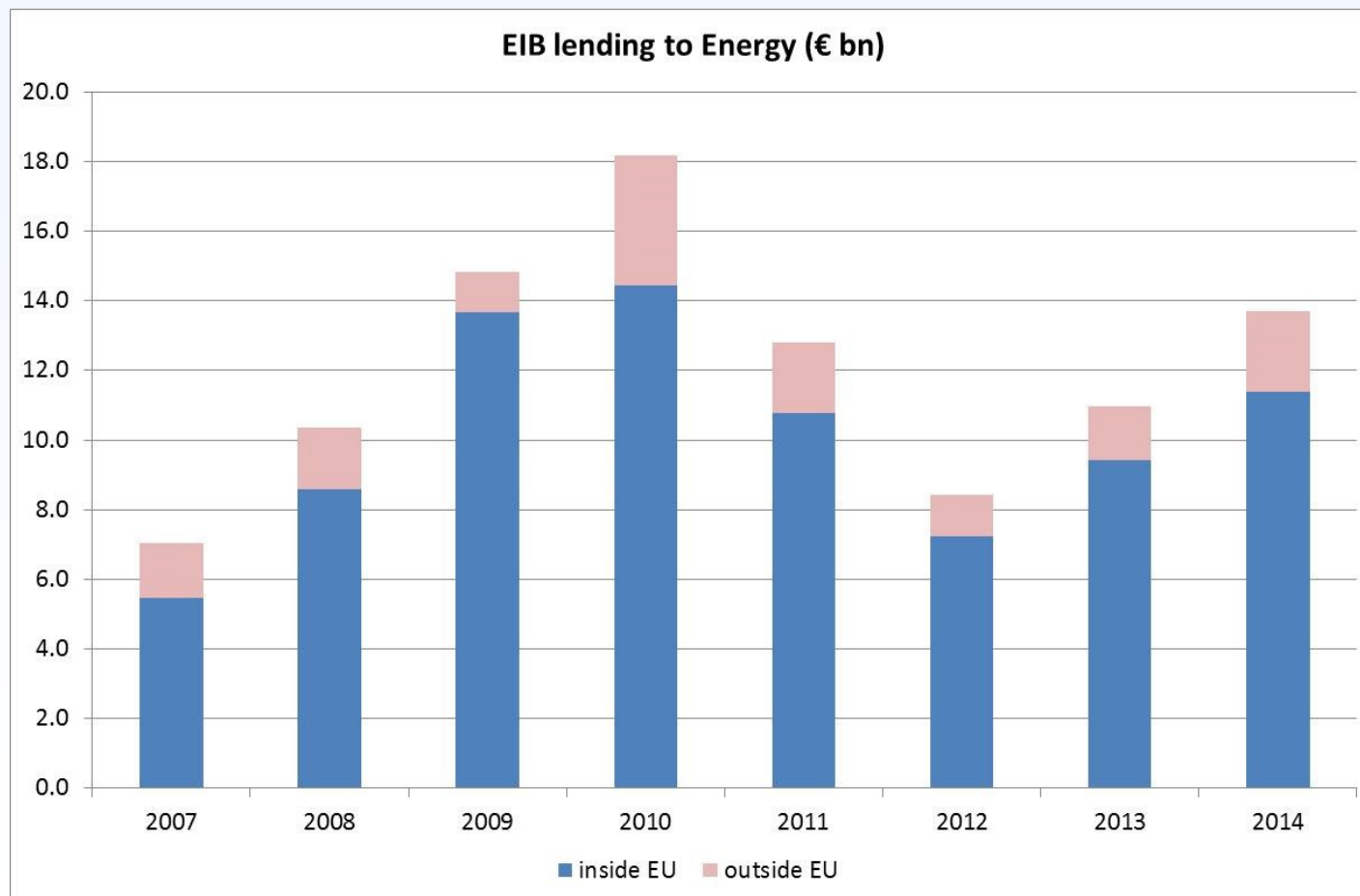
Susana Lagarto, Energy Economist
EIB Projects Directorate

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- Background information on the EIB and eligibility
- Methodology used for EIB appraisals
 - Main costs and benefits to identify
 - Examples of projects

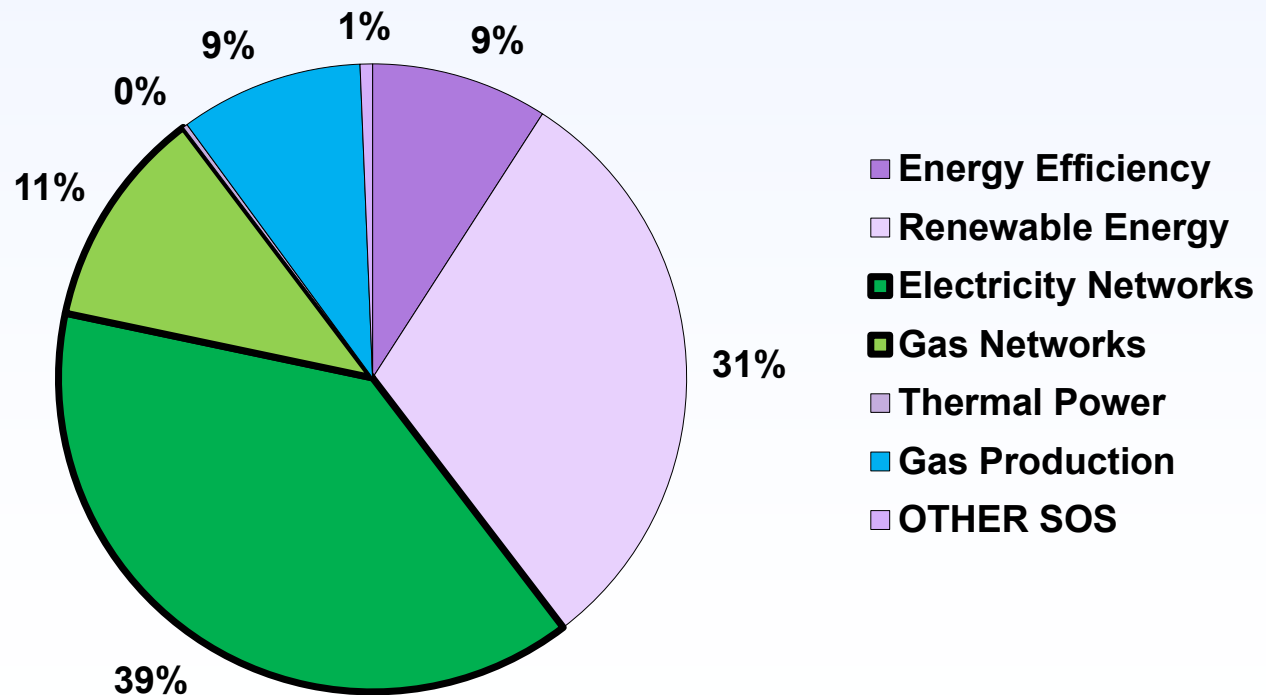
- There are a number of key EU legislative instruments promoting smart metering
 - The Directive on the internal markets, 2009/72/EC
Where roll-out of smart meters is assessed positively, at least 80% of consumers shall be equipped with intelligent metering systems by 2020;
 - Gas - Directive 2009/73/EC (Annex 1)
Requires Member States to prepare a timetable for the roll-out of smart meters;
- Smart meters are eligible for EIB's financing, i.e. via corporate loans or project finance. The Bank's energy lending criteria (July 2013) clearly states that distribution investment programmes, **including roll-outs of smart meters** and, more comprehensively, **smart grid demonstration projects**, is one of the priorities.

- EIB's lending to the energy sector



- For the past 5 years, 45% of all signatures in Energy were in energy networks

2014 EIB lending to Energy = 13,5 € bn -> 50% for networks



- Smart meters \neq smart grids
- Less potential projects for smart meters in **gas**, in comparison with electricity, explained by the difference in results of national CBAs

- Evaluating smart meter projects – Just as any other project for the EIB, i.e. economic interest evaluated through a **Cost Benefit Analysis**
 - Specific conditions applied to the project
 - Economic life, regulation (incentivizing or not; level of cost control, ...), technology applied (relevant for the list of benefits to expect), etc.
 - Relevant costs and benefits that are expected by the Promoter – some only qualitative, but goal is to quantify as many as possible
 - ... Standardization allows for **comparison** of projects

- First things to know about the project:
 - CBA results in the country and Regulator's view on the project (regulated return rate envisaged; time-of-day tariffs envisaged?)
 - Main objectives of the roll-out (demand management; peak shaving; cutting commercial losses; regulatory obligation;...)
 - Unit cost expected for the meters

Cost Benefit Analysis – detailed information to collect

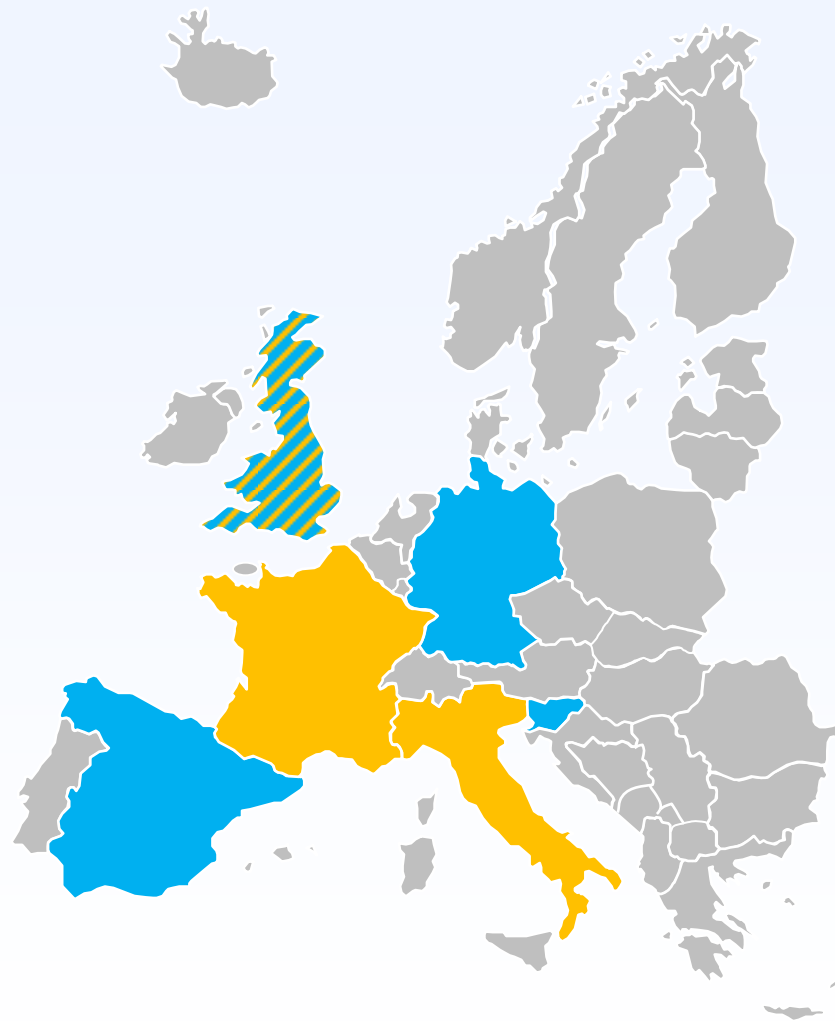
- Relevant **costs**
 - Capex (meters, installation, IT, communications, etc.)
 - Opex (incremental)
- Relevant **benefits**
 - Avoided costs
 - Conventional Meter Replacement Savings (avoided capex)
 - Reduced Maintenance and Meter Reading Cost Savings (avoided opex)
 - Reduction in commercial losses (fraud/theft), if applicable
 - Savings from induced reduction in demand (avoided generation)
 - Savings from peak shaving, if applicable
 - Reduced CO₂ emissions from the above
 - Customer time savings (from avoided meter reading visits)

EIB's Financing for Smart Meters – Examples (I)

- First application at EIB
- GrDF project with 2.8 million gas meters
- France
- Q2/2013
- Followed by...

GrDF - Gas smart meters												
- FRANCE -												
Economic Analysis (2013 Constant Prices)												
General Assumptions												
	Units	2014	2015	2016	2017	2018	2019	2020	2025	2030	2033	
Discount Rate (SDR)	%	5										
Start Year	-	2016										
End Year	-	2031										
Investment Cost	MEUR	413										
CO ₂ Allowances Scenario (base case)(2013 money)	EUR/tCO ₂		32.3	33.4	34.5	35.7	36.8	37.9	39.0	44.6	50.2	
CO ₂ emissions of supplied gas	tCO ₂ /TJ	56.1										
Natural Gas Prices (2013 money)	EUR/MWh	1.02	25.4	22.7	22.8	22.9	23.0	23.1	23.2	23.6	24.1	
Exchange rate	EUR/USD	1.3										
Average annual growth gas demand without project	A/y	-1.3%										
Impact on gas demand with project	A/BAU	-1.5%										
Meters installed (EIB project)	Nr	2,818,286										
Meters installed (TOTAL GrDF)	Nr	11,534,499										
EIB project % in total GrDF investment programme	%	24.5%										
GrDF - Gas smart meters												
Project Costs												
CAPEX per item of investment												
Main Equipments	MEUR	0	0	8	62	96						
IT and communications	MEUR	43	24	5	5	6						
Civil works / installation	MEUR	0	0	6	48	74						
Studies	MEUR	10	12	14	0	0						
TOTAL	MEUR	344	52	36	33	115	176	0	0	0	0	
Engineering and supervision	MEUR	2.3	2.9	8.7	18.8	18.0	13.2	12.7	0.8	0.8	0.8	
IT and communications	MEUR	7.2	21.7	34.2	29.9	27.4	26.0	11.2	4.3	4.3	4.3	
Replacement/failure of smart metering systems	MEUR	0.0	0.1	0.2	0.4	1.1	1.2	1.0	0.4	0.4	0.4	
Costs of residual meter readings	MEUR	0.0	0.0	0.0	0.0	0.1	0.2	0.9	0.4	0.4	0.4	
Call centre/customer care	MEUR	0.1	0.7	1.1	1.7	1.6	0.0	0.0	0.0	0.0	0.0	
Staff Training - Conduct of change (including in project cost)	MEUR	0.0	0.5	0.6	5.3	5.7	5.5	5.2	0.8	0.8	0.8	
Concentrator rental	MEUR	0.0	0.0	0.1	0.9	2.0	1.7	1.6	1.1	1.1	1.2	
Revenue reductions (e.g. through more efficient consumption)	MEUR											
Additional bill printing costs	MEUR											
TOTAL	MEUR	317	10	26	45	57	56	48	33	8	8	
Estimates and others												
Sunk costs from early meter replacement (within lifetime)	MEUR				7	11						
Cost of changes to information system (for suppliers)	MEUR		1.0	0.0	0.1	0.1	0.2	0.3	0.3	0.3	0.3	
Estimated Net Job Loss	Nr											
Job loss impact on GDP	MEUR											
CO ₂ emissions	k tCO ₂											
CO ₂ emissions Cost	MEUR											
TOTAL	MEUR	18	0	0	2	7	11	0	0	0	0	
TOTAL COSTS	MEUR	678	62	61	80	179	242	48	33	8	8	
Project Benefits												
Number of Meters replaced (G4 to G10)	Nr/y		133,000	1,050,302	1,634,584							
Number of Meters replaced (G6)	Nr/y		17,250	120,380	13,710							
Number of Meters replaced (G10)	Nr/y		3,270	26,010	40,425							
Average Unit Price of standard G4 meters (equip+install)	EUR/meter	60.6										
Average Unit Price of standard G6 meters (equip+install)	EUR/meter	85.8										
CAPEX for old meters replacement	MEUR			8	65	101						
Avoided CAPEX	MEUR	139	0	0	8	65	101	0	0	0	0	
Reduced Meter Operating Costs	MEUR				0.0	3.1	3.4	2.1	1.6	0.5	0.5	
Reduced Meter reading Costs	MEUR				1	3	10	11	11	12	13	
Reduced call centre and customer care costs	MEUR											
Avoided expenditure in billing costs	MEUR											
Avoided OPEX	MEUR	120	0	0	1	6	14	13	13	12	13	
Gas demand for relevant customer base (w/o project)	GWh/y		150,800	148,885	147,572	144,819	142,782	140,846	139,043	130,207	122,912	
Overall consumption reduction estimates	%	1.5%										
Reduction in Gas demand for relevant customer base (w/ project)	GWh/y		0	0	26	523	524	517	510	478	451	
Country savings from reduced consumption	MEUR		0	0	1	5	12	12	12	11	11	
Gas theft/fraud w/o project (non-technical losses)	TWh/y	1.6										
Gas theft/fraud with project (non-technical losses)	TWh/y	1.2										
Reduction in non-technical losses (EIB portion)	GWh/y		0	0	5	30	93	101	103	108	113	
Recovered revenue from reduction of non-technical losses	MEUR		0	0	0	1	2	2	2	3	3	
Net change in suppliers revenue (reduction of demand)	MEUR		0.0	0.0	0.0	-0.2	-0.5	-0.5	-0.4	-0.4	-0.4	
Benefits from reduced consumption and losses	MEUR	125	0	0	1	6	14	14	14	13	13	
Balancing costs	MEUR		0	0	0	0.1	0.2	0.2	0.2	0.2	0.3	
Costs of covering risks of estimated billing	MEUR		0	0	0	0.1	0.3	0.3	0.3	0.3	0.3	
Management of claims	MEUR		0	0	0	0.1	0.2	0.3	0.3	0.3	0.3	
Special charges	MEUR		0	0	0	0.1	0.2	0.2	0.2	0.2	0.2	
Suppliers (Gas shippers) savings	MEUR		10	0	0	0	1	1	1	1	1	
Time savings from reduction in complaints	H/y/meter	0.001										
Time savings from avoided physical meter readings	H/y/meter	8.00										
Meters not accessible	%	21%										
Share of working population in the country	%	50%										
Value of time in France	EUR/hour	14.53										
Customer Time Savings (only G4 Meters)	MEUR	309	0	0	2	14	33	33	33	33	33	
Reduced CO ₂ emissions due to fuel savings in meter reading	k tCO ₂				0.5	0.5	0.5	0.5	0.5	0.5	0.5	
Reduced CO ₂ costs due to avoided metering	MEUR				0.02	0.02	0.02	0.02	0.02	0.02	0.02	
Reduced CO ₂ emissions due to reduction in gas demand	k tCO ₂				5	45	106	104	103	97	91	
Reduced CO ₂ costs due to reduction in gas demand	MEUR				0	2	4	4	4	4	5	
Environmental Benefits	MEUR	40	0	0	0	2	4	4	4	4	5	
TOTAL BENEFITS	MEUR	742	0	0	11	93	166	65	65	64	65	
PROJECT CASH FLOW	MEUR	64	-62	-61	-69	-87	-76	17	32	56	57	
EIRR (15y)	%	7%										

- Followed by:
 - Gas
 - Italy (1.2M)
 - UK (5M+)
 - Electricity
 - Spain (6.9M)
 - Slovenia (0.2M)
 - Poland (0.3M)
 - UK (5M+)
 - Austria (smart grids)
- Prices are quite diverse
- Different technologies, regulatory setups, ...





For info or further questions on this presentation, please contact:

Susana Lagarto

Energy Economist at the Projects Directorate
Networks and Conventional Power Division

 +352 4379 88261

 s.lagarto@eib.org



For further information on the JASPERS Networking Platform
and questions on this presentation, please contact:

Massimo Marra
JASPERS Senior Networking Platform Officer
ph: +352 4379 85007
m.marra@eib.org

www.jaspersnetwork.org

jaspersnetwork@eib.org